

SPECIE CHARACTERISTICS

All woods will darken and mellow with age. Also, variation is one of the inherent beauties of wood. Because of this, the grain, texture and color of any sample will vary from any other sample. Variations will be more apparent when viewing larger samples, displays, and entire rooms of cabinetry.

Cherry



Cherry displays a distinctive grain pattern and warm color shadings, ranging from nearly white to dark reddish brown. Dark pockets, pin knots and random streaks are common. More than most woods, cherry will darken when exposed to light, especially in light stains.

Lines	StarMark Custom and StarMark Collection
Door Styles	See charts on pages 60.
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection

Rustic Cherry



With Rustic Cherry, wide color variation may occur, and sap wood will be more prominent. There will be "character" spots (knot, burl, blemish, etc.) on the center panels, and they may also be on the stiles and rails of the door, and on the drawer front, which could impact hardware placement. Knots, if they appear, will be sound and will be closed. At certain angles, light could be visible through the knot.

Lines	StarMark Custom and StarMark Collection
Door Styles	Accord, Alite, Georgetown, Tudor
Upcharge	6%
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection

NOTES/CAUTIONS

1. A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

Hickory



Hickory is a heavy, strong hardwood known for flowing, vibrant grain patterns and dramatic color variation. Hickory can also exhibit random pecks, burls and mineral streaks. Hickory's color ranges across a wide spectrum, from nearly white to dark brown.

Lines	StarMark Custom and StarMark Collection
Door Styles	See charts on pages 61.
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection

Rustic Hickory



Doors created from Rustic Hickory will have "character" spots (knot, burl, blemish, etc.) on the center panels. Character spots may also be on the stiles and rails of the door, and on the drawer front, which could impact hardware placement. Knots, if they appear, will be sound and will be closed. At certain angles, light could be visible through the knot.

Lines	StarMark Custom and StarMark Collection
Door Styles	Accord, Alite, First Edition, Georgetown, Tudor
Upcharge	6%
	There is no upcharge for Rustic Hickory First Edition.
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection

NOTES/CAUTIONS

1. A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

Alder



Alder is a soft hardwood with a fine, straight grain and even texture. Color is light brown with a yellow or reddish tinge. When you compare alder's heartwood with its sapwood, there is insignificant color difference. Alder does not evolve in color or darken when exposed to light or heat as other woods do. Alder takes stains and finishes well. It is one of the softest hardwoods so it can be damaged easily. Some small tight knots can be found with standard Alder.

Lines	StarMark Custom and StarMark Collection
Door Styles	Accord, Alite, Farmington, Georgetown, Hanover, Harbor, Hudson, Tudor
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection
NOTE	See page 85 of the HELPzone for information on Modifications and Accessories when used in an Alder order.

Rustic Alder



Rustic Alder will have "character" spots (knot, burl, blemish, etc.) on the center panels, and they may also be on the stiles and rails of the door, and on the drawer front, which could impact hardware placement. Knots, if they appear, will be sound and will be closed. At certain angles, light could be visible through the knot. Alder is one of the softest hardwoods so it can be damaged easily.

Lines	StarMark Custom and StarMark Collection
Door Styles	Accord, Alite, Farmington, Georgetown, Hanover, Harbor, Hudson, Tudor
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection
NOTE	See page 85 of the HELPzone for information on Modifications and Accessories when used in an Alder order.

White Oak



White Oak is a strong hardwood with a long, linear grain, often displaying tiny rays. Oak, at times, has small pinholes and tight knots. Oak coloration can range from a golden blond to deeper tones.

Lines	StarMark Custom and StarMark Collection
Door Styles	See charts on pages 62.
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection

Quarter Sawn Red Oak



Quarter Sawn Oak is milled at an angle 60 to 90 degrees from the grain allowing rays and flecks to become visible, giving the wood unique character and dimension. Oak coloration can range from a golden blond to deeper tones.

Lines	StarMark Custom and StarMark Collection
Door Styles	Farmington
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection
NOTE	See pages 84-85 of the HELPzone for information on Modifications and Accessories when used in a Quarter Sawn oak order.



Maple

Maple is a versatile hardwood with a fine, smooth grain. Maple varies in color from nearly white to a slightly reddish brown. Mineral or sugar streaks occur naturally in maple and can vary from piece to piece. This is more noticeable in lighter stains.

Lines	StarMark Custom and StarMark Collection
Door Styles	See charts on pages 58-59.
Options	Distressing 6% upcharge in Custom 9% upcharge in Collection

FINISH CHARACTERISTICS

Palette Information

The Glaze palette is Chocolate, Latte, Nickel and Vanilla.

- Chocolate glaze is used to create Cottage.
- Nickel glaze is used to create Licorice.
- Chocolate glaze is used to create Oatmeal.

The Tinted Varnish palette is Eggnog, Ivory Cream, Moss Green, Mushroom and White.

The Cottage palette is Eggnog, Ivory Cream, Green, Mushroom and White.

These finishes are in StarMark Custom only: Cottage, Licorice, Oatmeal, Bordeaux.

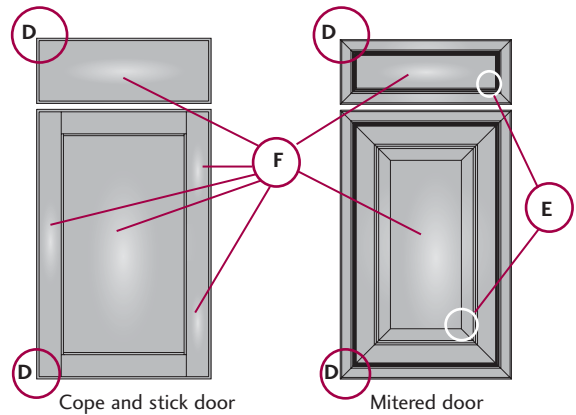
	Stain	Stain with Glaze	DESIGNER FINISHES			
			Tinted Varnish	Tinted Varnish with Glaze	VINTAGE GROUP	
					Cottage Licorice Oatmeal	Bordeaux
Standard Characteristics						
Standard Sheen of 46	X	X				
Low Sheen of 10			X	X	X	X
Spattering		X				
No Spattering	X		X	X	X	X
Distressing				X	X	X
No Distressing	X	X	X			
Rounded Corners					X	X
Worn Edges on Center Panel					X	X
Rub Through on Flat Surfaces						X
Options						
Standard Sheen of 46						
Low Sheen of 10	In Custom	In Custom				
Spattering	X					
No Spattering		X				
Distressing	X	X				
No Distressing				X		
Rounded Corners						
Worn Edges on Center Panel						
Rub Through on Flat Surfaces						

Finish Characteristics of Doors and Drawer Headers

Characteristics described below apply to these cabinetry products:

Doors, Insert doors, Mission doors, Mullion doors, Prairie Mullion doors, Thornton doors, any door applied to a panel, and Appliance Panels.

Characteristic	Application to door and drawer header
A. Spattering	Randomly applied to the face and edges of doors and drawer headers.
B. Distressing	Light chain distressing is randomly hand-applied to the face and edges of doors and drawer headers.
C. Glaze	Hand-applied to the face and edges of doors and drawer headers.
D. Rounded Corners	The corners of doors and drawer headers are sanded to expose wood and the base color. The affect and amount of sanding will vary according to the door's profile. A clear top coat is applied.
E. Worn Edges on Center Panel	This effect can be achieved only on raised panel doors and five piece headers. The inside corners of the doors center panels and the drawer center panels are sanded to expose wood and the base color. The affect and amount of sanding will vary according to the door's profile. A clear top coat is applied.
F. Rub Through on Flat Surfaces	Areas of the door's center panel, stiles and rails, and areas of the drawer header's center panel are randomly selected for sanding. The sanding will expose the base color. A clear top coat is applied.



A sample door remains the best way to illustrate door and drawer header finish characteristics. We encourage you to order a 13x16 sample door or FF&D sample door.

FINISH CHARACTERISTICS

Stains

Stains are a semi-transparent penetrating alkyd stain that is applied and hand-wiped into the wood. A high-solids, catalyzed sealer is applied. It is air-dried and oven-dried and hand-sanded to a smooth finish. A top coat of catalyzed varnish is applied. The Sheen is standard, measured at 46. See Low Sheen information on page 26.

Lines	StarMark Custom and StarMark Collection	
Species	Alder	Rustic Alder
	Cherry	Rustic Cherry
	Hickory	Rustic Hickory
	Maple	
	Oak	Quarter Sawn Oak
Standard	Sheen of 46 No distressing No spattering	
Options	Low Sheen of 10	
	Distressing	
	Spattering	
Palette	See charts on pages 58-63.	
Door Styles	Available on all wood door styles	
Upcharges	StarMark Custom	
	Cherry Burgundy	6%
	Maple Denim Blue	6%
	Maple Sage Green	6%
	Java (Alder, Cherry, Oak)	6%
	Distressing	6% page 26
	Spattering	6% page 26
	Low Sheen of 10	6% page 26
Upcharges	StarMark Collection	
	Cherry Burgundy	9%
	Maple Denim Blue	9%
	Maple Sage Green	9%
	Java (Alder, Cherry, Oak)	9%
	Distressing	9% page 26
	Spattering	9% page 26
	Low Sheen of 10	Not available

HOW TO ORDER A STAIN

- Specify the Stain in the Finish Box on the first page of the Order Form.
- To price, enter each upcharge as a separate line item and apply any upcharges to the entire order.
- Circle the options you want in the STYLING OPTIONS box, found on the first page of the Order Form.

Spattering, distressing and Low Sheen are available with any stain. This option dramatically increases the number of “looks” you can offer your clients.

Glaze over a Stain

Glazes are hand-applied. Glazing is most apparent in contours where “hang-up” can occur. Doors with less detailed profiles will show less hang-up. Spattering is standard; see page 26.

Compare our glazing coverage to other cabinet companies. We apply glaze to the ENTIRE door front, the face frame, drawer header, all finished ends and stained interiors in the order for just one upcharge.

Chocolate Glaze Generally darker than unglazed wood, Chocolate Glaze creates warm brown tones and highlights the door’s detailing. Spattering is applied.

Latté Glaze Latté Glaze washes the entire wood surface with a creamy taupe tone and highlights detailing with a taupe hang-up. Spattering is applied.

Nickel Glaze Nickel Glaze adds a cool, subdued pewter tone. Spattering is applied.

Vanilla Glaze Vanilla Glaze infuses wood with a bright, warm appeal. Spattering is applied.

Lines	StarMark Custom and StarMark Collection	
Species	Alder	Rustic Alder
	Cherry	Rustic Cherry
	Hickory	Rustic Hickory
	Maple	
	Oak	Quarter Sawn Oak
Standard	Sheen of 46 No distressing Spattering	
Options	Low Sheen of 10	
	Distressing	
	No spattering	
Palette	See charts on pages 58-63.	
Door Styles	Available on all wood door styles	
Upcharges	StarMark Custom	
	Glazing	13%
	Distressing	6%
	Low Sheen of 10	6%
	StarMark Collection	
	Glazing	16%
	Distressing	9%

NOTES/CAUTIONS

1. There is an extended lead time for orders containing Glazed Stains. See your Cycle Ship document.

HOW TO ORDER A GLAZED STAIN

- If you don’t want spattering, circle NO SPATTERING in the STYLING OPTIONS box on the Order Form. If this is not noted on a glaze order, you will receive spattering.
- Circle the options you want in the STYLING OPTIONS box.
- Specify the Glazed Stain as a separate line item.
- To price, apply the upcharge to the entire order.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

FINISH CHARACTERISTICS

Low Sheen StarMark Custom only

Low Sheen is a less reflective finish measured at 10*. Our standard sheen is 46*. One way to describe it is a comparison to the “satin” or “flat” option (that’s Low Sheen) and the “semi-gloss” option (Standard Sheen) used in the Paint industry.

*Sheen is measured by the amount of light reflected back from a piece of black glass.

Lines	StarMark Custom only	
Species	Alder	Rustic Alder
	Cherry	Rustic Cherry
	Hickory	Rustic Hickory
	Maple	
	Oak	Quarter Sawn Oak
Palette	All stains and all glazed stains	
Door Styles	Available on all wood door styles	
Upcharge	6%	

NOTES/CAUTIONS

1. If Low Sheen is not noted on your order, your order will receive the standard sheen.

HOW TO ORDER LOW SHEEN

- Circle LOW SHEEN in the STYLING OPTIONS box, found on the first page of the Order Form.
- Specify LOW SHEEN as a separate line item.
- To price, apply the upcharge to the entire order.

Low Sheen is available with all stains and glazed stains. This option dramatically increases the number of “looks” you can offer your clients.

Rigid Thermo Foil

Rigid Thermo Foil (RTF) is pressed using computer controlled heat and pressure over a one-piece high-quality MDF (Medium Density Fiberboard) panel with a low pressure Thermofused Melamine back, resulting in a beautifully uniform surface that is easy to care for and scratch resistant. This door is a high quality KCMA (Kitchen Cabinet Manufacturers Association) approved product.

Lines	StarMark Custom and StarMark Collection
Species	Rigid Thermo Foil
Palette	Ivory Cream, White
Door Styles	Newberry
Upcharge	None

NOTES/CAUTIONS

1. Installation of this finish next to a self cleaning range is not recommended. Kitchen plans that include a self cleaning oven should allow extra space between the oven and adjacent cabinetry.
2. Thermo-foil finishes are warranted for five years. See the Warranty on pages 11-12 for complete information.

Distressing

Distressing is a light chain distressing, randomly applied, primarily to fronts and edges of doors and drawer fronts. Distressing is done prior to applying finish. Distressing promotes an “aged” look, and offers another place for glaze to hang up.

Lines	StarMark Custom and StarMark Collection	
Species	Alder	Rustic Alder
	Cherry	Rustic Cherry
	Hickory	Rustic Hickory
	Maple	
	Oak	Quarter Sawn Oak
Palette	All stains and all glazed stains	
Door Styles	Available on all wood door styles	
Upcharge	StarMark Custom	6%
	StarMark Collection	9%

HOW TO ORDER DISTRESSING

- Circle DISTRESSING in the STYLING OPTIONS box, found on the first page of the Order Form.
- Specify DISTRESSING as a separate line item.
- To price, apply the upcharge to the entire order.

Spattering

Spattering is a dark stain, hand applied randomly to the cabinet. The best way to describe the effect of spattering is to imagine lightly coating a toothbrush’s bristles with dark paint, and then running your thumb over it to spatter the paint. Spattering is also referred to as “speckling.”

Lines	StarMark Custom and StarMark Collection	
Species	Alder	Rustic Alder
	Cherry	Rustic Cherry
	Hickory	Rustic Hickory
	Maple	
	Oak	Quarter Sawn Oak
Palette	All stains and all glazed stains	
Door Styles	Available on all wood door styles	
Upcharge	StarMark Custom	6%
	StarMark Collection	9%

NOTES/CAUTIONS

1. A glaze over stain includes spattering. If you don’t want spattering, circle NO SPATTERING in the STYLING OPTIONS box, found on the first page of the Order Form. If this is not noted on a glaze order, you will receive spattering.

HOW TO ORDER SPATTERING

- Circle SPATTERING in the STYLING OPTIONS box, found on the first page of the Order Form.
- Specify SPATTERING as a separate line item.
- To price, apply the upcharge to the entire order.

FINISH CHARACTERISTICS

Tinted Varnish

Two tinted coats of catalyzed material are uniformly applied to select Maple doors. Light sanding between coats assures a smooth finish. A sealer coat is then applied followed by another light sanding. The final top coat is a catalyzed low sheen varnish to provide a durable and lasting luster. All applications are oven cured for durability.

Lines	StarMark Custom and StarMark Collection	
Species	Maple	
Standard	Low Sheen of 10 Specs on page 26 No spattering No distressing	
Options	None available	
Palette	Eggnog Ivory Cream Moss Green Mushroom White	Accent Colors Black English Ivy Royal Blue
Door Styles	See charts on pages 59.	
Accent Colors	Available on maple pieces from blocks 9402-9552 and 9900-10270	
Upcharge	StarMark Custom	13%
	StarMark Collection	16%

NOTES/CAUTIONS

1. Tinted Varnishes are warranted for five years. See the Warranty on pages 11-12 for complete details.

HOW TO ORDER TINTED VARNISH

- Specify the finish as a separate line item.
- To price, apply the upcharge to the entire order.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

HOW TO ORDER ACCENT COLORS

- On the same line that you list the maple item, in the Special Information column, note the color.
- You will receive a separate order acknowledgement for each different Accent Color ordered.

Glazes over Tinted Varnish

Glazes are hand-applied. Glazing is most apparent in contours where “hang-up” can occur. Doors with less detailed profiles will show less hang-up. Distressing is standard; see page 26.

Compare our glazing coverage to other cabinet companies. We apply glaze to the ENTIRE door front, the face frame, drawer header, all finished ends and stained interiors in the order for just one upcharge.

Chocolate Glaze Generally darker than unglazed wood, Chocolate Glaze creates warm brown tones and highlights the door’s detailing.

Latté Glaze Latté Glaze washes the entire wood surface with a creamy taupe tone and highlights detailing with a taupe hang-up.

Nickel Glaze Nickel glaze adds a cool, subdued pewter tone.

Vanilla Glaze Vanilla Glaze infuses wood with a bright, warm appeal.

Lines	StarMark Custom and StarMark Collection	
Species	Maple	
Standards	Low Sheen of 10 No spattering Light chain distressing on drawers and doors	
Options	No distressing	
Palette	Eggnog Ivory Cream Moss Green Mushroom White	Chocolate, Latté , Nickel, Vanilla Chocolate, Latté , Nickel Chocolate, Latté , Nickel Chocolate, Latté , Nickel Chocolate, Latté , Nickel
Door Styles	See charts on pages 59.	
Upcharge	StarMark Custom	26%
	StarMark Collection	32%

NOTES/CAUTIONS

1. Tinted Varnishes are warranted for five years. See the Warranty on pages 11-12 for complete details.
2. There is an extended lead time for orders containing Tinted Varnish Glazes. Please refer to your current Cycle Ship document. We distribute Cycle Ship approximately every six weeks.

HOW TO ORDER TINTED VARNISH WITH GLAZE

- Specify the finish as a separate line item.
- To price, apply the upcharge to the entire order.
- If you don’t want distressing, circle NO DISTRESSING in the STYLING OPTIONS box on the Order Form. If this is not noted on a glaze order, you will receive distressing.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

FINISH CHARACTERISTICS

BORDEAUX

StarMark Custom only

Bordeaux is Black tinted varnish. The finish is rubbed to expose the wood. A Burgundy tone is applied to accent the wood and door profiles. A clear top coat is applied.

Line	StarMark Custom
Species	Maple
Standards	Low Sheen of 10 No spattering Light chain distressing on drawers and doors
Options	None available
Maple Door Styles	Accord Alite Augusta Bedford Bridgeport Corona Georgetown Glendale Hampton Hanover Harbor Heritage Hudson Portland Prescott Princeton Sonoma Tudor Windham Windsor Woodfield
Upcharge	40%

NOTES/CAUTIONS

1. The Bordeaux Finish is warranted for five years. See the Warranty on pages 11-12 for complete details.
2. Because it's a hand-rubbed technique, there will be variations in the intensity of the rub-through and the distressing. To sell this finish, we recommend showing your customers a sample door. A color chip is not available.
3. There is an extended lead time for orders containing Bordeaux. See your Cycle Ship for more information. We distribute Cycle Ship approximately every six weeks.

HOW TO ORDER BORDEAUX

- Specify BORDEAUX as a separate line item.
- To price, apply the upcharge to the entire order.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

COTTAGE **StarMark Custom only**

Cottage is created by light chain distressing of the wood; sanding and distressing through the tinted varnish to expose the raw wood underneath; and adding Chocolate glaze to bring out the wood's unique texture. The Cottage finish is oven cured for durability.

Line	StarMark Custom
Species	Maple
Standards	Low Sheen of 10 No spattering Light chain distressing on drawers and doors
Options	None available
Palette	Eggnog Green White Ivory Cream Mushroom
Maple Door Styles	Accord Alite Augusta Bedford Bridgeport Corona Georgetown Glendale Hampton Hanover Harbor Heritage Hudson Portland Sonoma Tudor Windham Windsor Woodfield
Upcharge	30%

NOTES/CAUTIONS

1. The Cottage Finish is warranted for five years. See the Warranty on pages 11-12 for complete details.
2. Because it's a hand-rubbed technique, there will be variations in the intensity of the rub-through and the distressing. To sell this finish, we recommend showing your customers a sample door.
3. There is an extended lead time for orders containing Cottage. See your Cycle Ship for more information. We distribute Cycle Ship approximately every six weeks.

HOW TO ORDER COTTAGE

- Specify COTTAGE as a separate line item.
- To price, apply the upcharge to the entire order.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

FINISH CHARACTERISTICS

LICORICE **StarMark Custom only**

Licorice is black Tinted Varnish. The finish is rubbed to expose the wood and then Nickel glaze is applied to accent the wood and door profiles. The Licorice finish is oven cured for durability.

Line	StarMark Custom	
Species	Maple, Oak	
Standards	Low Sheen of 10 No spattering Light chain distressing on drawers and doors	
Options	None available	
Door Styles	Maple	White Oak
	Accord	Accord
	Alite	Alite
	Augusta	Augusta
	Bedford	Bedford
	Bridgeport	Georgetown
	Corona	Hudson
	Georgetown	Tudor
	Glendale	
	Hampton	
	Hanover	
	Harbor	
	Heritage	
	Hudson	
	Portland	
	Sonoma	
	Tudor	
	Windham	
	Windsor	
	Woodfield	
Upcharge	30%	

NOTES/CAUTIONS

1. The Licorice Finish is warranted for five years. See the Warranty on pages 11-12 for complete details.
2. Because it's a hand-rubbed technique, there will be variations in the intensity of the rub-through and the distressing. To sell this finish, we recommend showing your customers a sample door.
3. There is an extended lead time for orders containing Licorice. See your Cycle Ship for more information. We distribute Cycle Ship approximately every six weeks.

HOW TO ORDER LICORICE

- Specify LICORICE as a separate line item.
- To price, apply the upcharge to the entire order.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31-32 of this section.

Vintage Finishes on Maple (StarMark Custom only)

Maple Door Styles	COTTAGE					BORDEAUX	LICORICE	OATMEAL
	Eggnog	Ivory Cream	Green	Mushroom	White			
Accord	X	X	X	X	X	X	X	X
Alite	X	X	X	X	X	X	X	X
Augusta	X	X	X	X	X	X	X	X
Bedford	X	X	X	X	X	X	X	X
Bridgeport	X	X	X	X	X	X	X	X
Georgetown	X	X	X	X	X	X	X	X
Glendale	X	X	X	X	X	X	X	X
Hampton	X	X	X	X	X	X	X	X
Hanover	X	X	X	X	X	X	X	X
Harbor	X	X	X	X	X	X	X	X
Heritage	X	X	X	X	X	X	X	X
Hudson	X	X	X	X	X	X	X	X
Portland	X	X	X	X	X	X	X	X
Prescott						X		
Princeton						X		
Sonoma	X	X	X	X	X	X	X	X
Tudor	X	X	X	X	X	X	X	X
Windham	X	X	X	X	X	X	X	X
Windsor	X	X	X	X	X	X	X	X
Woodfield	X	X	X	X	X	X	X	X

Vintage Finishes on White Oak (StarMark Custom only)

Oak Door Styles	LICORICE
Accord	X
Alite	X
Bedford	X
Georgetown	X
Hudson	X
Tudor	X

■ A sample door is the best way to illustrate Vintage finish characteristics. We encourage you to order a 13x16 sample door or FF&D sample door.

FINISH CHARACTERISTICS

OATMEAL **StarMark Custom only**

The Oatmeal finish is achieved by hand-applying Champagne stain and antiquing it with Chocolate glaze. Spattering is not applied. It is accented with burnished and broken edges, rounded corners and light chain distressing.

Line	StarMark Custom
Species	Maple
Standards	Low Sheen of 10 No spattering Light chain distressing on drawers and doors
Options	None available
Maple Door Styles	Accord Alite Augusta Bedford Bridgeport Corona Georgetown Glendale Hampton Hanover Harbor Heritage Hudson Portland Sonoma Tudor Windham Windsor Woodfield
Upcharge	30%

NOTES/CAUTIONS

1. The Oatmeal finish carries a limited lifetime warranty. See pages 11 - 12 for details.
2. Because it's a hand-rubbed technique, there will be variations in the intensity of the rub-through and the distressing. To sell this finish, we recommend showing your customers a sample door.
3. There is an extended lead time for orders containing Oatmeal. See your Cycle Ship for more information. We distribute Cycle Ship approximately every six weeks.

HOW TO ORDER OATMEAL

- Specify OATMEAL as a separate line item.
- To price, apply the upcharge to the entire order.
- A Finish Expectations form, signed by you and the client, should be secured at the time of sale and kept in your files for possible future use. The Finish Expectations form is found on pages 31 -32 of this section.

Vintage Finishes on Maple (StarMark Custom only)

Maple Door Styles	COTTAGE					BORDEAUX	LICORICE	OATMEAL
	Eggnog	Ivory Cream	Green	Mushroom	White			
Accord	X	X	X	X	X	X	X	X
Alite	X	X	X	X	X	X	X	X
Augusta	X	X	X	X	X	X	X	X
Bedford	X	X	X	X	X	X	X	X
Bridgeport	X	X	X	X	X	X	X	X
Georgetown	X	X	X	X	X	X	X	X
Glendale	X	X	X	X	X	X	X	X
Hampton	X	X	X	X	X	X	X	X
Hanover	X	X	X	X	X	X	X	X
Harbor	X	X	X	X	X	X	X	X
Heritage	X	X	X	X	X	X	X	X
Hudson	X	X	X	X	X	X	X	X
Portland	X	X	X	X	X	X	X	X
Prescott						X		
Princeton						X		
Sonoma	X	X	X	X	X	X	X	X
Tudor	X	X	X	X	X	X	X	X
Windham	X	X	X	X	X	X	X	X
Windsor	X	X	X	X	X	X	X	X
Woodfield	X	X	X	X	X	X	X	X

Vintage Finishes on White Oak (StarMark Custom only)

Oak Door Styles	LICORICE
Accord	X
Alite	X
Bedford	X
Georgetown	X
Hudson	X
Tudor	X

A sample door is the best way to illustrate Vintage finish characteristics. We encourage you to order a 13x16 sample door or FF&D sample door.

FINISH EXPECTATIONS

StarMark is committed to the satisfaction of our customers. Therefore, it is important to us that you have realistic expectations of StarMark's fine wood cabinetry and fashion finishes, and fully understand the characteristics of the species and finishes outlined below. A StarMark Cabinetry Specialist will review the following wood specie and finish characteristics with you.

FACTORS that affect ALL WOODS and FINISHES

- **Hygroscopicity:** Wood is hygroscopic, meaning it absorbs and gives off moisture according to the humidity surrounding it, even when a finish has been applied. Because of moisture, wood shrinks and swells; this process may cause hairline fractures in the finish at the joints. (This is especially apparent with Tinted Varnish finishes.) This shrinking and swelling is normal and does not affect the structural stability or integrity of the joint construction.
- **Mellowing:** When exposed to light, all woods darken and mellow with age. Some species, especially cherry, change in color more than others. Mellowing changes the look of cabinetry. When your new cabinetry arrives for installation, the color will vary from the samples viewed in the showroom due to this aging process. Please view an updated sample, and discuss the finish, the specie and your expectations with the cabinetry professional at this location. On warranty replacements, StarMark cannot guarantee an exact color match because of the mellowing process.

WOOD SPECIE CHARACTERISTICS

- The building blocks of StarMark products are select hardwoods and veneers in Alder, Maple, Cherry, Hickory, Rustic Alder, Rustic Cherry, Rustic Hickory and White Oak. Each specie has its own beauty and elegance, and, as it is machined, joined and finished into fine cabinetry, each piece reveals its individual appeal.
- Just as no two trees are alike, no two pieces of wood are alike. How and where the tree grows can affect the frequency of mineral deposits, light and dark wood, and grain patterns. This natural process will result in variations in grain and color throughout your cabinetry. The grain, texture and color of any sample will vary from another sample. Variations will be more apparent when viewing larger samples, such as entire rooms of cabinetry.
- Some species have more variation than others. Please see the descriptions below for more details.
- If you desire total uniformity and perfect grain patterns, we recommend not purchasing solid wood cabinetry. If it is character, warmth and unique effects you prefer, then traditional wood cabinetry from StarMark should be your choice.

Alder is a soft hardwood with a fine, straight grain and even texture. Color is light brown with a yellow or reddish tinge. When you compare alder's heartwood with its sapwood, there is insignificant color difference. Alder does not evolve in color or darken when exposed to light or heat as other woods do. Alder takes stains and finishes well. It is one of the softest hardwoods so it can be damaged easily. Some small tight knots can be found with standard Alder.

Cherry displays a distinctive grain pattern and warm color shadings, ranging from nearly white to dark reddish brown. Dark pockets, pin knots and random streaks are common. More than most woods, cherry will darken when exposed to light, especially in light stains.

Maple is a versatile hardwood with a fine, smooth grain. Maple varies in color from nearly white to a slightly reddish brown. Mineral or sugar streaks occur naturally in maple and can vary from piece to piece. This is more noticeable in lighter stains.

Hickory is a heavy, strong hardwood known for flowing, vibrant grain patterns and dramatic color variation. Hickory can also exhibit random pecks, burls and mineral streaks. Hickory's color ranges across a wide spectrum, from nearly white to dark brown.

White Oak is a strong hardwood with a long, linear grain, often displaying tiny rays. Oak, at times, has small pinholes and tight knots. Oak coloration can range from a golden blond to deeper tones. **Quarter Sawn Red Oak** is milled at an angle 60 to 90 degrees from the grain allowing rays and flecks to become visible, giving the wood unique character and dimension.

RUSTIC WOOD SPECIES ACKNOWLEDGEMENT

- Rustic Alder** will have "character" spots (knot, burl, blemish, etc.) on the center panels, and they may also be on the stiles and rails of the door, and on the drawer front, which could impact hardware placement. Knots, if they appear, will be sound and will be closed. At certain angles, light could be visible through the knot.
- Rustic Cherry** has a wide variation in color, ranging from nearly white to dark reddish brown. There will be "character" spots (knot, burl, blemish, etc.) on the center panels, and they may also be on the stiles and rails of the door, and on the drawer front, which could impact hardware placement. Knots, if they appear, will be sound and will be closed. At certain angles, light could be visible through the knot.
- Rustic Hickory** has a wide variation in color, ranging from nearly white to dark brown. There will be "character" spots (knot, burl, blemish, etc.) on the center panels, and they may also be on the stiles and rails of the door, and on the drawer front, which could impact hardware placement. Knots, if they appear, will be sound and will be closed. At certain angles, light could be visible through the knot.

LIGHT STAINS and NATURAL FINISHES FINISH ACKNOWLEDGMENT

- Light stains and natural finishes—those with no stain applied—are translucent and magnify the natural characteristics of wood. The infinite variation in grain patterns, color and particular markings are inherent to wood and its different species. These variations are a product of nature and comprise the fundamental beauty of real wood.

DARK STAINS FINISH ACKNOWLEDGMENT

- Dark stains—like Java—have heavily pigmented toners that reflect light. This draws attention to finishing inconsistencies, substrate inconsistencies and the infinite variety of grain patterns and markings inherent to all species of wood. A standard top coat (46 sheen) will magnify inconsistencies and enhance the wood's characteristics more than a low sheen top coat (10 sheen), an option in StarMark Custom.

UNFINISHED WOOD

- StarMark will supply, upon request, unfinished product with no stain, sealer or topcoats applied. We will not warranty any unfinished parts, including claims made for warpage, finish and color variation. StarMark Cabinetry and authorized StarMark dealers cannot be held responsible for any unfinished materials supplied.
- Even though we do not warranty unfinished items, this document does not invalidate our standard warranty for all other items on your order.

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FINISH EXPECTATIONS

___ GLAZE FINISH ACKNOWLEDGMENT

- The process of glazing begins with the hand-application of stain to bring out the beauty of the wood grain. After curing, the glaze compound is applied to several components of the cabinets in your order.
- Because of the techniques used in achieving this special finish, glaze buildup will occur around the door and drawer front edges, door panels, end grain and, to a lesser extent, flat surfaces such as some drawer overlays and center panels.
- The buildup of the glazing compound will vary from one piece to another and the variations may be dramatic. The broad variations inherent to glaze finishes are considered to be the beauty of this finish.
- Glazing is most apparent in contours where "hang-up" can occur. Doors with less detailed profiles will show less hang-up.
- Glazed finishes include spattering as standard.
- We call your attention to the characteristics of glazed finishes because the effect of the variations in an entire kitchen may be different from what you witness in viewing displays or a finish sample. These variations are common in glazed finishes and will not be reason for replacement.

___ OATMEAL FINISH ACKNOWLEDGMENT

- The Oatmeal finish is a warm, distressed finish achieved by 1) hand applying the stain, 2) antiquing it with Chocolate glaze and 3) accenting the door with burnished and broken edges, rounded corners and light chain distressing.
- We call your attention to the characteristics of Oatmeal because the effect of the variations in an entire kitchen may be different from what you witness in viewing displays or a finish sample. These variations are common from door to door in an installation and will not be reason for replacement. IN ADDITION, the characteristics of Oatmeal change significantly from door style to door style.

___ BORDEAUX, COTTAGE and LICORICE FINISH ACKNOWLEDGMENT

- The Bordeaux, Cottage and Licorice finish are created by 1) light chain distressing of the wood, 2) sanding and distressing through the tinted varnish to expose the raw wood underneath and then 3) adding glaze to bring out the wood's unique textures. (No glaze on Bordeaux).
- Because it is a hand-rubbed technique, there will be variations in the intensity of the rub-through and the distressing.

• The Bordeaux, Cottage and Licorice finish are susceptible to wear and tear from normal residential use. Nicks, chips, dents and rub-throughs will be more obvious, especially on sharp corners and edges.

• We call your attention to the characteristics of Bordeaux, Cottage and Licorice because the effect of the variations in an entire kitchen may be different from what you witness in viewing displays or a finish sample. These variations are common from door to door in an installation and will not be reason for replacement. IN ADDITION, the characteristics of Bordeaux, Cottage and Licorice change significantly from door style to door style.

• The Bordeaux, Cottage and Licorice finish are warranted for five (5) years.

___ TINTED VARNISH and TINTED VARNISH GLAZE FINISH ACKNOWLEDGMENT

• Tinted Varnish finishes are distinctly different from standard finishes you may be familiar with. Stains and glazed stains allow the grain pattern to show through; Tinted Varnish is an opaque finish that gives wood a solid painted look.

• Like other finishes, tinted varnish and solid color finishes have a coating of catalyzed varnish.

• Tinted varnish glaze finishes include distressing as standard. Tinted varnish glaze finishes do not include spattering as standard.

• Tinted varnish and tinted varnish glaze finishes are susceptible to wear and tear from normal residential use. Solid color finishes intensify nicks, chips, dents and rub-throughs especially on sharp corners and edges.

• As the wood expands and contracts, hairline cracks will appear at the joints of the cabinets. The Tinted Varnish finish will also crack. (The integrity of the joints is not affected by expansion and contraction.) This cracking is a normal characteristic of Tinted Varnish finishes and will not be considered a reason for product replacement.

• Joint separation may be extreme on mitered doors and applied moulding doors, therefore Tinted Varnish finishes are not recommended for use in environments of high humidity.

• Tinted varnish and tinted varnish glaze finishes are warranted for five (5) years.



StarMark Cabinetry reserves the right to change the specifications of species and finishes at any time without notice.

NOTE: The conditions described in this FINISH EXPECTATIONS form are NOT considered defects or reasons for replacement.

Specify the finish you have selected by checking the box and initialing.

☺

This FINISH EXPECTATIONS form must be reviewed, signed and secured at the time of order.

Customer Name (please print) _____

Customer Signature _____

Date _____

Dealer Name (please print) _____

Dealer Signature _____

Date _____

P.O. # _____ P.O. Date _____